



Prenatal and Postpartum Support Services - RFP 20/21-02
Mandatory Conference – October 8, 2020
Questions and Answers

Question	Answer
<p>1. Why has the program enrollment cut off been changed from 32 weeks of pregnancy in the current program, to 30 weeks in the RFP?</p>	<p>1. In the FY 18-19 report completed by our evaluators at ASR, the data indicated that dosage of services matters. Our evaluators found that fewer check-ins with pregnancy coaches impacted and were predictors of adverse birth outcomes. One of the recommendations from the evaluation report was to develop a mechanism to help clients reach the minimum number of visits and for programs to continue efforts to reach mothers early in their pregnancy.</p> <p>With that said, we made a slight adjustment to the enrollment cutoff to hopefully increase the dosage of services that women receive. We also assume that enrollment doesn't always mean in depth services start right away, so we were accounting for that lag in time.</p>
<p>2. Will participants be able to get a copy of the PowerPoint at the end of the conference?</p>	<p>2. We will email the conference attendees a copy of the PowerPoint.</p>
<p>3. Is there a way to get conference attendees' email addresses in case agencies want to collaborate?</p>	<p>3. You will be able to see the email addresses of all attendees when we send out the copy of the PowerPoint to attendees.</p>
<p>4. As mentioned in the Leverage and Sustainability section of the RFP Packet, the commission intends to reduce funding of this program by 15% by the end of this term. Will this be a gradual reduction, occurring over the first three years, or will the reduction take effect going into year 4?</p>	<p>4. We anticipate a 17% decline in funds in the next funding cycle, which begins in 2024. While we do not guarantee funding in the future and do not know what priorities will be set in the next Strategic Plan, we would like agencies to be prepared by putting plans in place to continue services with less funding available. It is anticipated that the reduction will not take effect until July 1, 2024, and it is anticipated that a full reduction (not a gradual reduction over the 2021-24 period) will occur.</p>

<p>5. What Commission Approved Data Systems will the contractor be using or expect to use? Will there be training provided from the Commission regarding data entry?</p>	<p>5. The Commission currently utilizes a database called Persimmony. We are also releasing a RFP for the data system, so the system to be used starting July 1, 2021 may change. We train and provide technical assistance to all contractors throughout the year regarding use of the data system.</p>
<p>6. As mentioned in Overview of Funding, Section B:Target Population- <i>“The First 5 Sacramento Commission funds shall be targeted to pregnant women, children ages zero through five, their parents/caregivers, and early learning professionals in Sacramento County.”</i> In reference to “Early Learning Professionals” will this relationship be an informal partnership, or will the provider be required to enter into MOU’s with several entities throughout the region, or is this position hire by the contractor?</p>	<p>6. The section you are referring to provides a basic background of who the various programs and services funded by the Commission may target and work with. It is not a requirement that the funded programs work with all of those listed. The target population will vary depending on the specific strategy that is being funded - please focus on the specific target population listed in the RFP Requirements Sheet. For this RFP the target population is pregnant African American women. In addition, in general if you are going to partner with another entity how that partnership presents itself will vary and will be based on the needs of the program. If partners have a specific contribution (unpaid) it could just be a letter of support for the proposal or an MOU if both parties choose to do so. If the contribution is paid because it is a service that your agency does not provide, then that is a subcontract.</p>

Reminders:

- The Letter of Intent is due by **5:00 p.m. on October 16, 2020** via email to: fongli@saccounty.net. This Letter of Intent is a non-binding document, but is required in order to be eligible to apply.
- Attachment A (Cover Page and Checklist), Attachment C (Scope of Work), and Attachment D (Budget) will be emailed to those that submit a Letter of Intent by the deadline. The documents will be sent as fillable documents in Word and Excel formats.
- The proposal in response to the RFP is due no later than **5:00 p.m. on November 10, 2020**. Proposals may be submitted electronically, via mail, or hand delivery. We encourage you to plan ahead and allocate ample time for all methods of delivery. Hand deliveries will be accepted between 2:00 p.m. – 5:00 p.m. on November 10, 2020. Please wear a mask and practice social distancing measures if you select this method of delivery.