



**Developmental Screenings and Centralized Referrals Mandatory Bidders
Conference Questions and Answers: Sept. 24, 2020**

Q: Does the three-year allocation of \$1,020,000 need to be divided equally?

A: A maximum of \$1,020,000 is available cumulatively over the three-year period. We strongly recommend that an equal budget amount is maintained across all three years as a means to plan for sustainability. However, we will allow reasonable increases in the budgets (not to exceed 2% per year) for years 2 and 3 if necessary and justified. Contractors are not allowed to front load costs in year 1 of the budget. Note that consistent services should be provided throughout all three years.

Q: If we are applying in partnership with an agency, should we list the experience with both agencies?

A: In Attachment B under staffing is the description of subcontractors: A subcontractor includes individuals or organizations, including consultants, who will be paid if this proposal is funded. If you are proposing to work with a subcontractor(s) to provide needed skills or services for this proposed program, explain why it is necessary to contract with a subcontractor and what their role in the program will be. Also address the key staff qualifications of subcontractor(s). Place resumes or other data reflecting qualifications in the Appendices Section.

Q: Will the RFP be granted to one agency or multiple agencies?

A: We review how many proposals are received and how much each agency asks for. If the highest scoring proposals asks for all the funds, they will get the recommendation. If two agencies score high and asked for half the funding, they both would be recommended. It really depends what type of collaborations are put into the proposal and how much funding each proposer requests.

Q: Will we have access to the recorded bidders conference?

A: Yes, a Zoom link was emailed to all conference participants.